CONTRACT FOR CONDITIONAL SALE OF REAL ESTATE

THIS CONTRACT made and entered into by and between DAN R. HILLEGONDS, (hereinafter "Seller") and MONIQUE R. SCOTT. (hereinaster "Buyer"), WITNESSETH:

Seller hereby agrees to sell to Buyer, and Buyer hereby agrees to purchase from Seller, the following described real estate (including any improvement or improvements now or hereafter located on it) in Lake County Indiana (such real estate, including improvements being hereinafter called the "Real Estate"):

SEE ATTACHED EXHIBIT A

upon the following covenants, terms and conditions.

Section 1. The Purchase Price and Manner of Payment.

1.01. The Purchase Price. As the purchase price for the Real Estate, Buyer agrees to pay Seller and Seller agrees to accept from Buyer the sum of FORTY FOUR THOUSAND FIVE HUNDRED and 00/100 Dollars (\$44,500.00).

1.02. The Manner of Payment. The purchase price shall be paid in the following manner
(a) The sum of TWO THOUSAND and 00/100 Dollars (\$2,000.00) upon execution and delivery of this Contract. The receipt of such sum is hereby acknowledged by Seller, leaving an unpaid balance of the purchase price in the sum of FORTY TWO THOUSAND FIVE HUNDRED and 00/100 Dollars (\$42,500.00). That amount, as it is reduced by

payments and expenses of Buyer properly credited under this Contract, is hereinafter called the "Unpaid Purchase Price" (b) The Unpaid Purchase Price shall bear interest at the rate of 8.75 per cent per annum. Interest at such rate shall begin to accrue from the date of this Contract, or from the date payments made and costs and expenses incurred by Seller are added to the Unpaid Purchase Price pursuant to this Contract, as may be applicable.

shall begin to accrue from the date of this Contract, or from the date payments made and costs and operations. Seller are added to the Unpaid Purchase Price pursuant to this Contract, as may be applicable.

(c) The Unpaid Purchase Price and interest on it shall be paid in monthly installments in the amount of THREET HUNDRED FORTY NINE and 43/100 Dollars (\$349.43) beginning November 1, 1997. Subsequent installments shall be paid on the same day of each month thereafter until October 1, 2000, at which time the Unpaid Purchase Price, with accounted by unpaid interest, shall be paid in full.

(d) If any installment is not actually received by Seller by the due date, then a late charge of FIFTEN and 00/100 Dollars (\$15.00) shall accrue and be immediately due and payable.

(e) Each installment received by Seller shall be applied: first to accrued late charges, then to interest extruct to the due date of such installment, then to the reduction of the Unpaid Purchase Price. Interest shall be computed in arrears unless both Seller and Buyer initial here _____ in which case interest shall be computed in advance.

(f) Each payment under this Contract shall be sent to Seller at 7609 Beech Avenue, Hammond, Indiana, or at such other address as Seller shall designate in writing.

(219) 845-4757

Section 2. Prepayment of Purchase Price.

2.01. Buyer shall have the privilege of paying without penalty, at any time, any sum or sums in addition to the payments herein required. It is agreed that no such prepayments, except payment in full, shall stop the accrual of interest on the amount so paid until the next succeeding computation of interest after such payment is made. Interest shall not accrue after the date on which Buyer makes any payment that constitutes full payment of the Unpaid Purchase Price. If Buver pays the entire Unpaid Purchase Price on or before January 1, 1999, the Purchase Price shall be reduced to FORTY TWO THOUSAND FIVE HUNDRED and 00/100 Dollars (\$42,000.00) and interest paid or payable hereunder shall be recalculated from the date of this Contract to the date of payment of the full Unpaid Purchase Price.

Section 3. Taxes, Assessments, Insurance, and Condemnation.

3.01. Taxes. Seller will pay the taxes on the Real Estate during the term of this Contract. Beginning with the installment payable in the fall of 1998, Buyer will reimburse Seller for the taxes paid within 7 days of receipt of evidence of payment of such taxes. Buyer, upon written notice to Seller, and at Buyer's expense, may contest on behalf of the parties any changes in the assessed value of the Real Estate.

3.02. Assessments. Buyer agrees to pay any assessments or charges upon or applying to the Real Estate for public or municipal improvements or services which, after the date of this Contract, are assessed or charged to the Real

Estate. Seller agrees to pay any such assessments or charges, to and including the date of this Contract.

3.03. Penalties. The parties hereto agree to pay any penalties, whether in the form of interest or otherwise, in connection with the late or untimely payment of such taxes, assessments or charges, for which they are responsible under this Section 3.

3.04. Insurance. At all times during the period of this Contract, Buyer shall: (a) keep the improvements located upon the Real Estate insured under fire and extended coverage in an amount not less than the Unpaid Purchase Price, and (b) obtain standard liability insurance with coverage in amounts not less than Two Hundred Fifty Thousand Dollars (\$250,000.00) per person and Five Hundred Thousand Dollars (\$500,000.00) per occurrence, and (c) Pay premiums on such insurance policies as they become due. Such policies of insurance shall be carried with a company or companies approved by Seller and properly authorized by the State of Indiana to engage in such business. Such policies of insurance shall also be issued in the name of Seller and Buyer, as their respective interests may appear, and shall provide that the insurer may not cancel or materially change towards with a least ten (10) days prior written notice to Seller. Buyer shall provide Seller with such proof of insurance coverage as Seller from time to time shall reasonably request. Except as

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SAM ORLICH WOUTS 27 AUDITOR LAKE COUNTY 4748 Elm. Aug dlu. 44327

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otherwise agreed in writing, any insurance proceeds received as payment for any loss of, or damage, to the Real Estate covered by such insurance, shall be applied to restoration and repair of the loss or damage in such fashion as Seller may reasonably require, unless such restoration and repair is not economically feasible, or there exists an uncured Event of Default by Buyer under this Contract on the date of receipt of such proceeds. In either of such events, the proceeds may be applied, at Seller's option, toward prepayment of the Unpaid Purchase Price, with any excess to be paid to Buyer.

3.05. Rights of Parties to Perform Other's Covenants.

(a) If one of the parties hereto (hereinaster called "Responsible Party") fails to perform any act or to make any payment required by this Section 3, the other party (hereinaster called "Nonresponsible Party") shall have the right at any time and without notice, to perform any such act or to make any such payment, and in exercising such right, to incur necessary and incidental costs and expenses, including attorney sees. Nothing in this provision shall imply any obligation on the part of the Nonresponsible Party to perform any act or to make any payment required of the Responsible Party under the terms of this Contract.

(b) The exercise of such right by a Nonresponsible Party shall not constitute a release of any obligation of the Responsible Party under this Section 3 or a waiver of any remedy available under this Contract; nor shall such exercise constitute an estoppel to the exercise by a Nonresponsible Party of any right or remedy of his for a subsequent failure by the

Responsible Party to perform any act or make any payment required by him under this Section 3.

(c) Payments made and all costs and expenses incurred by a Nonresponsible Party in connection with the exercise of such right shall, at his option. (i) be paid to him by the Responsible Party within thirty (30) days after written demand therefore or (ii) on the date the next installment payment is due under this Contract, following written notice, be added to the Unpaid Purchase Price, if Buyer is the Responsible Party, or applied to reduce the Unpaid Purchase Price, if Seller is the Responsible Party.

(d) In the event a Nonresponsible Party makes any such payments or incurs any such costs an expenses, the amount thereof shall bear intrest at the rate provided under Section 1 of this Contract, from the respective dates of making the same, until paid in full, or to the date such amounts are added to, or applied against, the Unpaid Purchase Price.

the same, until paid in full, or to the date such amounts are added to, or applied against, the Unpaid Purchase Price.

3.06. Condemnation. From the date hereof. Buyer shall assume all risk of loss or damage by reason of condemnation or taking of all or any part of the Real Estate for public or quasi-public purposes, and no such taking shall constitute a failure of consideration or cause for rescission of this Contract by Buyer. Should all or any part of the Real Estate be condemned and sold by court order, or sold under the threat of condemnation to any public or quasi-public body, the net amount received for the damage portion shall be retained by Buyer, and the net amount received for the Real Estate value shall be paid to Seller and applied as a reduction of the Unpaid Purchase Price. The authority and responsibility for negotiation, settlement, or suit shall be Buyer's. If Buyer incurs expenses for appraisers, attorneys, accountants or other professional advisors, whether with or without suit, such expenses and any other applicable costs shall be deducted from the total proceeds to calculate the "net amount" and shall be allocated proportionately between the amount determined as damages and the amount determined for value of the Real Estate. If no determination is made of separate amounts for damages and Real Estate value, then the net amount shall be divided equally between Buyer and Seller, with Seller's amount to be applied as a reduction of the Unpaid Purchase Price.

Section 4. Possession.

4.01. Delivery of Possession. Seller shall deliver to Buyer full and complete possession of the Real Estate on or before the execution of this Contract. After such possession Seller shall pay to Buyer N/A Dollars (\$ N/A) per day for each day Seller withholds possession of any portion of the Real Estate from Buyer, and such amount shall be applied to a reduction of the Unpaid Purchase Price. Such payment, however, shall not serve to extend the date upon which possession must be delivered to Buyer. Buyer's right to possession shall continue until terminated pursuant to Section 9. All utilities shall be paid by Seller to the date possession is delivered.

4.02. Crops. All crops which have been planted upon the Real Estate prior to N/A shall belong to Seller, and Seller shall have the right of ingress and egress across the Real Estate for the purpose of harvesting such crops. All other

crops shall belong to Buyer.

Section	4	Fridance	of Title

An Abstract of Title (strike one)
An Owner's title insurance policy
disclosing marketable title to the Real Estate to a date which is the earlier of (a) a date after execution of this Contract

specified by Buyer in a notice to Seller or (b) a date 60 days prior to the date the final payment under this Contract is due.

5.03. Title Insurance. A title insurance policy furnished under this Contract shall be in the amount of the purchase price and shall be issued by an insurer satisfactory to Buyer.

5.04. Additional Title Insurance. Any additional title evidence shall be at the expense of Buyer, provided, however, that the cost of additional title evidence necessitated by acts or omissions of Seller shall be borne by Seller.

5.05. Conveyance of Title. Seller covenants and agrees that upon payment of all sums due under this Contract and the prompt and full performance by Buyer of all covenants and agreements herein made. Seller will convey or cause to be conveyed to Buyer, by Warranty Deed, the above described Real Estate, subject to restrictions and easements of record

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as of the date of this Contract and all taxes and assessments which are Buyer's obligation.

Section 6. Seller's Right to Mortgage the Real Estate.

6.01. Mortgage Loan. Without Buyer's consent and without obligation to Buyer except as set forth in this Section 6, Seller shall have the right to retain, obtain, renew, extend or renegotiate a loan or loans secured by mortgage(s) on the Real Estate (all instruments evidencing a loan(s) and a mortgage(s) securing it is hereinafter called "Loan"), provided that the terms of each loan do not conflict with the provisions of Section 6 or any other provision of this Contract. Seller shall pay each loan when due.

6.02. Provisions of Loan. Each Loan made by Seller shall:

(a) be in such principal amount that the aggregate principal balance of all Loans shall not exceed the Unpaid Purchase Price for the Real Estate;

(b) have total periodic payments which do not exceed the periodic payments by Buyer under this Contract, and shall provide for the regular amortization rate of the principal of Seller's Loan which exceeds the amortization rate of the Unpaid Purchase Price of this Contract:

c) provide for prepayment in full at Seller's option, whether with or without premium, at any time.

6.03. Notice of Loan. Contemporaneously with the execution of a Loan, Seller shall give Buyer written notice and inform Buyer in reasonable detail of the principal amount of the Loan, the name and address of the mortgagee, the

installments payable under the Loan, and such other terms as Buyer may reasonably request.

6.04. Default of Loan. In the event of Seller's default of a Loan, Buyer shall have the right, on behalf of Seller, to make loan payments or to cure other defaults. Seller shall, upon written demand of Buyer, pay to Buyer the amount of any such payments and the costs incurred by Buyer in curing other defaults (including in such costs Buyer's attorney fees) plus interest at the rate under this Contract, interest on such amount or costs being computed from the date of payment or incurring of such costs until paid. Buyer shall have the option to deduct the amount of such payments, costs, and interest from payments payable under this Contract.

6.05. Releases. Upon payment in full by Buyer of all amounts payable under this Contract, Seller shall pay in full all amounts payable under Loan(s) at the time outstanding and obtain and record, or cause to be recorded, a valid release of

Loan(s) so paid.
6.06. Encumbrance. Seller represents that the Real Estate (is) (is not) encumbered with a Loan. If encumbered. Seller represents that the information regarding said Loan is as follows:

(a) Name of lender <u>Citizens Federal Savings and Loan Association</u>

(b) Unpaid balance of Loan ___ \$ 14,000.00

Section 7. Assignment of Contract or Sale of Interest in Real Estate.
7.01. Assignment or Sale. Buyer may not sell or assign this Contract. Buyer's interest therein or Buyer's interest in the Real Estate, without the prior written consent of Seller. Seller agrees to consent to such assignment or sale if (a) such assignment or sale shall not cause a Loan on the Real Estate to be declared due and payable, or to be called for full payment, or subject Seller to an increase in the interest rate of such Loan, and (b) the financial ability of the assignee or

purchaser from Buyer is at least equal to that of Buyer.

7.02. Notice of Assignment or Sale. If Buyer wishes to assign Buyer's interest in this Contract or sell Buyer's interest in the Real Estate. Seller shall be furnished in writing a notice containing the full name, address, place of employment and telephone number of the prospective assignee or purchaser from Buyer, as well as a financial statement showing their assets, liabilities and income and expenses. Within fourteen (14) days of such notice, Seller shall either approve or disapprove in writing the assignment or sale based solely on the criteria herein, and if disapproved, specify the reason or reasons for such disapproval. If Seller fails to act within fourteen (14) days after such notice, Seller's approval shall be deemed given.

7.03 Liability. No assignment or sale shall operate to relieve either party from liability hereon.

Section 8. Use of the Real Estate by Buyer; Seller's Right to Inspection.

8.01. Use. The Real Estate (may) (may not) be leased or occupied by persons other than Buyer without prior

written consent of Seller, which consent shall not be unreasonably withheld.

8.02. Improvements. Buyer may materially alter, change, or remove any improvements now or hereafter located on the Real Estate, or make any additional improvements, only with the prior written consent of Seller, which consent shall not be unreasonably withheld. Buyer shall not create or allow mechanics, laborers, materialmen, or other creditors of Buyer or an assignce of Buyer to obtain a lien or attachment against Seller's interest herein. Buyer agrees that the Real Estate and any improvements thereon are, as of the date of this Contract, in good condition, order, and repair, and Buyer shall, at its own expense, maintain the Real Estate and any improvements in as good order and repair as they are on the date of this Contract, ordinary wear and tear, and acts of God, or public authorities excepted. Buyer shall not commit waste on the Real Estate, and, with respect to occupancy and use, shall comply with all laws, ordinances, and regulations of any governmental authority having jurisdiction thereof.

8.03. Inspection. Seller shall have the right to enter and inspect the Real Estate at any reasonable time.
8.04. Buyer's Responsibility for Accidents. Buyer assumes all risk and responsibility for injury or damage to person or property arising from Buyer's use and control of the Real Estate and any improvements thereon.

Section 9. Buyer's Default and Seller's Remedies.

9.01. Time. Time is of the essence of this Contract

9.02. Buyer's Default. Upon the occurrence of any Event of Default, as hereinafter defined. Seller shall have the right to pursue immediately any remedy available under this Contract as may be necessary or appropriate to protect Seller's interest under this Contract and in the Real Estate.

9.03. Event of Default. The following shall each constitute an Event of Default for purposes of this Contract:

(a) Failure by Buyer for a period of seven (7) days to pay any payment required to be made by Buyer to Seller under this Contract when and as it becomes due and payable...

(b) Lease or encumbrance of the Real Estate or any part thereof by Buyer, other than as expressly permitted by this Contract.

(c) Causing or permitting by Buyer of the making of any levy, seizure, or attachment of the Real Estate or any part thereof.

(d) Occurrence of an uninsured loss with respect to the Real Estate or any part thereof.

(e) Institution of insolvency proceedings against Buyer, or the adjustment, liquidation, extension or composition or arrangement of debts of Buyer or for any relief under any insolvency law relating to the relief of debtors: or, Buyer's assignment for the benefit of creditors or admission in writing of his inability to pay his debts as they become due; or, administration by a receiver or similar officer of any of the Real Estate.

(f) Desertion or abandonment by Buyer of any portion of the Real Estate.

(g) Actual or threatened alteration, demolition, waste or removal of any improvement now or hereafter located on the Real Estate, except as permitted by this Contract.

(h) Failure by Buyer, for a period of thirty (30) days after written notice is given to Buyer, to perform or observe any other covenant or term of this Contract.

9.04. Seller's Remedies. Upon the occurrence of an Event of Default, Seller shall elect his remedy under Subsection 9.041 or 9.042 (unless Subsection 9.043 is applicable).

9.041. Seller may declare this Contract forfeited and terminated, and upon such declaration, all right, title and interest of Buyer in and to the Real Estate shall immediately cease and Buyer shall then be considered as a tenant holding over without permission and Seller shall be entitled to re-enter and take immediate possession of the Real Estate and eject Buyer and all persons claiming under him. Further, Seller shall have the right to institute legal action to have this Contract forfeited and terminated and to recover from Buyer all or any of the following

 (a) possession of the Real Estate;
 (b) any payment due and unpaid at the time of filing the action and becoming due and unpaid from that time until possession of the Real Estate is recovered;

(c) interest on the Unpaid Purchase Price from the last date to which interest was paid until judgment or possession is recovered by Seller, whichever shall occur first; provided, however, that this shall not be construed as allowing Seller to recover any interest which would be included under Subsection 9.041 (b) above;

(d) due and unpaid real estate taxes, assessments, charges and penalties which Buyer is obligated to pay under

this Contract:

(e) premiums due and unpaid for insurance which Buyer is obligated to provide under this Contract;

(f) the reasonable cost of repair of any physical damage or waste to the Real Estate other than damage caused by ordinary wear and tear and acts of God or public authorities; and

(g) any other amounts Buyer is obligated to pay under this Contract; or 9.042. Seller may declare all sums secured by this Contract to be immediately due and payable, and Seller may institute legal action to recover same. When all such sums are paid to Seller, Seller shall convey or cause to be conveyed to Buyer, by Warranty Deed, the Real Estate subject to restrictions and easements of record as of the date of this Contract and

all taxes and assessments which are Buyer's obligation.

9.043. In the event Buyer has substantial equity in the Real Estate when an Event of Default occurs, then this Contract shall be considered the same as a promissory note secured by a real estate mortgage, and Seller's remedy shall be that of foreclosure in the same manner that real estate mortgages are foreclosed under Indiana law and Seller may not avail himself of the remedies set forth in Subsections 9.041 or 9.042. If this Subsection 9.043 is applicable, then Seller may declare all of the sums secured by this Contract to be immediately due and payable, and Seller may immediately institute legal action to foreclose this Contract and Buyer's interest in the Real Estate. The parties agree that after Buyer has paid \$11,000,00 of the purchase price (which means the original purchase price set forth in Subsection 1.01), then Buyer shall have substantial equity in the Real Estate..

9.05. Seller's Additional Remedies. In addition to the remedies set forth above, upon the occurrence of an Event of Default, Seller shall be entitled to:

(a) Retain (without prejudice to his right to recover any other sums from Buyer, or to have any other remedy under this Contract), as an agreed payment for Buyer's use of the Real Estate prior to the Event of Default, all payments made by Buyer to Seller and all sums received by Seller as proceeds of insurance or as other benefits or considerations pursuant to this Contract.

(b) Request that a receiver be appointed over the Real Estate in accordance with Indiana law providing for real

estate mortgage foreclosures.

(c) Enforce any right without relief from valuation or appraisement laws.

Section 10. Seller's Default and Buyer's Remedies.

10.01. If Seller fails to convey the Real Estate as required by this Contract, Buyer may institute legal action against Seller for specific performance, in which case Seller hereby acknowledges that an adequate remedy for default in

such case does not exist at law: or Buyer may pursue such other remedy as is available at law or in equity.

10.02. If, after seven (7) days notice from Buyer, Seller fails to make any payment required of him under this Contract or to perform or observe any other of his covenants or agreements. Buyer shall be entitled to institute legal action against Seller for such relief as may be available at law or in equity. Nothing in this subsection shall interfere with Buyer's right to any reduction, set-off or credit to which Buyer may be entitled in the event of Seller's failure to pay amounts required of him pursuant to this Contract.

Section 11. General Agreements.

11.01. If Seller consists of more than one person, the persons signing this Contract as Seller shall be jointly and



severally bound.

11.02. If Buyer consists of more than one person, the persons signing this Contract as Buyer shall be jointly and severally bound.

11.03. Use of the masculine gender in this Contract shall comprehend, as appropriate, the feminine gender or the neutral gender as well.

11.04. A memorandum of this Contract may be recorded and shall be adequate notice of the provisions of this Contract as though the entire instrument had been recorded.

- 11.05. Each party is entitled to recover his reasonable attorneys fees, costs, and expenses incurred by reason of enforcing his rights hereunder, including the expense of preparing any notice of delinquency, whether or not any legal action is instituted.
- 11.06. For purposes of listing the Real Estate for sale by Buyer, Buyer shall be deemed to be the "fee title holder" as this term is used in Indiana Real Estate License Laws.
- 11.07. The failure or omission of either party to enforce any of his rights or remedies upon any breach of any of the covenants, terms or conditions of this Contract shall not bar or abridge any of his rights or remedies upon any subsequent default.
- 11.08. Any notice to be given hereunder shall be in writing and deemed sufficiently given when (1) served upon the person to be notified, or (2) placed in an envelope directed to the person to be notified at his last known address and deposited in a United States Post Office mail box, postage prepaid.

Section 12. Additional Covenants.

SEE ATTACHED EXHIBIT B

IN WITNESS WHEREOF. Seller and Buyer have executed this Contract in duplicate on this
SELLER BUYER
Before me, a Notary Public in and for the County of Lake and the State of Langard, on this 12 day of September, 1997 personally appeared DAN R. Hilleyonds and acknowledged the
execution of the above and foregoing Contract for Conditional Sale of Real Estate to be his voluntary act and deed. WINESS my hand and Notarial Seal.
JUDITH A. BAKER, NOTARY PUBLIC Notary Public
LAKE COUNTY, INDIANA No commission explication Expires 21 18199 Resident of County
Before me, a Notary Public in and for the County of Lake and the State of A on this 12 day of September 1997 personally appeared Nonlaye R. See 11 and acknowledged the execution of the above and foregoing Contract for Conditional Sale of Real Estate to be his voluntary act and deed. WITNESS my hand and Notarial Seal.
JUDITH A. BAKER, NOTARY PUBLIC Volum Public LAKE COUNTY, INDIANA MY COMMISSION EXPIRES 2/18/99 Ale commission expires. Resident of County
This instrument propared by John F. Sager, Attorney at Law.

ATTACHED TO CONTRACT FOR CONDITIONAL SALE OF REAL ESTATE ENTERED INTO BY AND BETWEEN DAN R. HILLEGONDS (SELLER) AND MONIQUE R. SCOTT (BUYER)

Property commonly known as 4748 Elm Street, Hammond, Indiana

LEGAL DESCRIPTION:

Lot 15 in Block 1 in Steenberg's Addition to Hammond, as per plat thereof, recorded in Plat Book 9 page 35, in the Office of the Recorder of Lake County, Indiana

D,R.H.

ATTACHED TO CONTRACT FOR CONDITIONAL SALE OF REAL ESTATE ENTERED INTO BY AND BETWEEN DAN R. HILLEGONDS (SELLER) AND MONIQUE R. SCOTT (BUYER)

The parties further agree as follows:

- 1. In the event of any inconsistency between this Exhibit B and the terms of the Contract, this Exhibit B shall govern.
- 2. The premises and personal property are being sold on an "AS IS" basis and Seller does not agree to make any repairs or improvements to satisfy Buyer. Seller does covenant and agree that the furnace servicing the premises is in good working order. Seller further warranties the continued operation of the furnace for a period of one year from the date of the contract, provided that no one other than the Seller (or someone working under an express contract with the Seller) performs any type of maintenance or repair work on said furnace during the warranty period.

 $D_{R,H_{\bullet}}$ (Seller's initials)

Mb. (Buyer's initials)