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LAND CONTRACT

THIS LAND CONTRACT ("Contract") has been executed this 19th day of March, 1982, by DONALD A. STIFF and JEANETTE STIFF, husband and wife, ("Vendor"), and RONALD J. PAULSIN and CYNTHIA A. PAULSIN, husband and wife and JOHN PAULSIN and IRENE PAULSIN, husband and wife, ("Purchaser):

WITNESSETH that the parties agree as follows:

Vendor hereby sells to Purchaser, and Purchaser hereby purchases from Vendor, the following described real estate, together with all improvements thereon or belonging thereto, located in Lake County, Indiana ("Real Estate"), being more particularly described as follows:

Lot 16 in Block 1 in Greenmeadow Manor Unit #1 in the City of Crown Point as per plat thereof, recorded in Plat Book 31, page 51, in the Office of the Recorder of Lake County, Indiana.

commonly known as 216 Marimar, Crown Point, Indiana; all upon the following covenants, terms and conditions:

1. PURCHASE PRICE AND MANNER OF PAYMENT

A. Purchase Price. The Purchase Price for the Real Estate shall be the sum of Sixty-nine Thousand Nine Hundred Dollars (\$69,900.00) ("Purchase Price"), which Purchaser (jointly and severally, if more than one) agrees to pay Vendor in accordance with the terms and conditions of this Contract, without relief from valuation and appraisal laws and with reasonable attorneys' fees after default and referral to an attorney for collection.

B. Manner of Payment. The Purchase Price shall be paid in the following manner:

(1) The sum of Thirteen Thousand Dollars (\$13,000.00) shall be paid to Vendor upon execution of this Contract and Vendor acknowledges receipt of such payment.

(2) The remaining unpaid principal balance of the Purchase Price ("Contract Balance") in the amount of Fifty-six Thousand Nine Hundred Dollars (\$56,900.00) shall be paid to Vendor by Purchaser, together with interest at the rate of eleven and three quarters percent (11 3/4%) per annum ("Per Annum Rate") with interest computed from the 1st day of May, 1982, the monthly unpaid Contract Balance at the Per Annum Rate, in equal monthly installments of Five Hundred Seventy-four Dollars and Thirty-seven Cents (\$574.37) per month until May 1, 1983. Said monthly installment payments shall commence on the 1st day of June, 1982, and shall continue thereafter on the 1st day of each successive calendar month until the 1st day of May, 1983, at which time the entire Contract Balance, together with all accrued interest and any other payments required by the Purchaser to be paid shall become due and payable in full. The Purchaser has the option of extending the monthly payments for an additional twelve (12) months after the expiration of the first year on May 1, 1983. If the Purchaser elects, they may extend the monthly payments for an additional twelve (12) months continuing with the June 1, 1983 payment in the same amount of Five Hundred Seventy-four Dollars and Thirty-seven Cents (\$574.37) and a like amount each month thereafter on the 1st day of each month until May 1, 1984 at which time the entire Contract Balance together with all accrued interest and any other payments required by the Purchaser to be paid shall become due and payable in full. If the Purchaser elects to extend the monthly payments for said one year, they shall notify the Vendor in writing by April 1, 1983.

PIONEER NAT'L TITLE INS. CO.
Attn: J. Donald Stiff
216 Marimar
Crown Point, Ind.

WILLIAM BIELSKI JR.
RECORDER

STATE OF INDIANA
LAKE COUNTY
FILED FOR RECORD
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(3) Purchaser may make prepayments of any amount due hereunder at any time and without penalty or premium. No partial prepayment of the Contract Balance shall relieve Purchaser from continuing to make scheduled payments as they become due and payable. All payments made by Purchaser, including prepayments, shall be applied first to interest due and payable and the balance, if any, to principal.

(4) All payments shall be made to Vendor at The Corning Company, 317 South Main Street, Crown Point, Indiana 46307, or to such other place or person as Vendor may direct by written notice to Purchaser.

2. TAXES, ASSESSMENTS AND INSURANCE

A. Taxes and Assessments. All real property taxes and assessments for the year 1981 payable 1982 and prior thereto shall be paid by the Vendor. All real property taxes and assessments for the year 1982 payable 1983 shall be pro-rated between the parties to the date of the execution of this agreement. The Purchaser's pro-rated share of taxes and assessments for the year 1982 payable 1983, and all real property taxes for each year thereafter, and all special assessments becoming a lien against said real property after the date of this agreement, shall be the expense of the Purchaser.

Purchaser, upon written notice to Vendor, and at Purchaser's expense, may contest on Vendor's and Purchaser's behalf, any changes of the assessed valuation of the real estate. Vendor shall forward or cause to be forwarded to Purchaser, a copy of all statements for real estate taxes on the Real Estate payable by the Purchaser, as received, and the Purchaser shall provide Vendor upon request, evidence of payment of such taxes.

B. Insurance. Purchaser agrees to procure and maintain fire and extended coverage insurance with a responsible insurer upon all improvements on the Real Estate, in an amount not less than the full insurable value of the property ("Required Insurance"). The Required Insurance shall be issued in the names of Purchaser and Vendor, as their respective interest may appear, and shall provide that the insurer may not cancel or materially change coverage without ten (10) days' prior written notice to Vendor. Purchaser shall provide Vendor with such proof of insurance coverages as Vendor from time to time shall reasonably request. Except as otherwise may be agreed in writing, any insurance proceeds received as payment for any loss of or damage to the Real Estate covered by Required Insurance shall be applied to restoration and repair of the loss or damage in such fashion as Vendor may require, unless such restoration and repair is not economically feasible or there exists an uncured Event of Default by Purchaser under this Contract on the date of receipt of such proceeds, in either of which events, the proceeds may be applied, at Vendor's option, toward prepayment of the Contract Balance, with any excess to be paid to Purchaser.

C. Payment by Vendor. Upon failure of Purchaser to pay taxes or assessments on the Real Estate or to provide insurance as required under this Contract, Vendor, upon written notice to Purchaser, may pay such taxes or assessments or obtain and maintain such insurance and add the costs thereof to the Contract Balance which shall bear interest at the rate set forth herein for the unpaid contract balance. Said taxes and insurance premiums so advanced shall be due and payable by the Purchaser at the time of the next monthly payment. The Vendor's adding the taxes and insurance premiums to the unpaid balance of the contract shall not be construed to cure the default or waive the default of the Purchaser.

3. POSSESSION

Vendor shall give Purchaser full and complete possession of the Real Estate on the 1st day of May, 1982.

4. EVIDENCE OF TITLE

Vendor is to furnish to Purchaser, at Vendor's expense, a binder for an owner's policy of title insurance ("Title Binder") issued by a reliable title insurance company dated later than the date of this agreement, by which such title insurance company shall agree to insure, in the full amount of the Purchase Price, merchantable title to Purchaser as a contract purchaser upon execution and delivery of this Contract to Purchaser by Vendor. Upon execution of this Contract by Purchaser and Vendor, Vendor shall pay all unpaid premiums for such title insurance. Any further evidence or assurance of title shall be obtained by Purchaser as Purchaser's expense.

5. WARRANTIES OF VENDOR

Vendor hereby warrants that Vendor has good and merchantable title to the Real Estate, free and clear of any and all liens, leases, restrictions and encumbrances, except as follows:

Subject to covenants and restrictions, easements for streets and utilities, and building lines, as contained in plat of subdivision and as contained in all other documents of record; and taxes for 1981 and 1982.

Vendor further represents and warrants the following as of the date hereof: Vendor has made no contract to sell all or a part of the Real Estate to any person other than the Purchaser; Vendor has not given to any person an option, which is presently exercisable, to purchase all or any part of the Real Estate; there are no unpaid claims for labor done upon or materials furnished for the Real Estate in respect of which liens have been or may be filed; the improvements upon the Real Estate are all located entirely within the bounds of the Real Estate, and there are no existing violations of zoning ordinances or other restrictions applicable to the Real Estate; there is no judgment of any court of the State of Indiana or of any court of the United States that is or may become a lien on the Real Estate; and Seller is neither principal nor surety on any bond payable to the State of Indiana.

6. VENDOR'S RIGHT TO MORTGAGE REAL ESTATE

Vendor shall not have the right, without Purchaser's consent to encumber the Real Estate with a mortgage. Any such mortgage by its terms shall be subordinated to the rights of Purchaser under this Contract. In all events, the balance due in respect of any such mortgage at no time shall exceed the unpaid balance of the Purchase Price. If Vendor encumbers the Real Estate by a mortgage, or the Real Estate if on the date of this Contract is encumbered, and Vendor defaults thereunder, Purchaser shall have the right to cure such default and to deduct the cost thereof from the next payment or payments due under this Contract. Vendor shall pay all amounts due under any such mortgage when due and shall pay, discharge and obtain the release of any such mortgage upon Purchaser's payment in full of the Contract Balance and all interest accrued thereon.

7. TRANSFER OF PURCHASER'S INTEREST - CONDEMNATION

Purchaser's interest in this Contract and Purchaser's interest in the Real Estate may not be sold, assigned, pledged, mortgaged, encumbered or transferred by Purchaser without the written consent of Vendor. If the Real

Estate or any part thereof is taken or damaged pursuant to an exercise or threat of the power of eminent domain, the entire proceeds of the award of compensation payable in respect of the part so taken or damaged are hereby assigned to and shall be paid directly to Vendor. Such proceeds shall be applied, at Vendor's option and without premium, in part or entirely as a prepayment of the Contract Balance or to restoration of the Real Estate; provided, however, that if by electing to apply part of any such award or compensation against the Contract Balance, the Contract Balance is paid in full, then Vendor shall pay the balance to Purchaser.

8. MECHANIC'S LIENS.

Purchaser shall not permit any Statement of Intention to hold a Mechanic's Lien to be filed against the Real Estate nor against any interest or estate therein by reason of labor, services or materials claimed to have been performed or furnished to or for Purchaser. If such Statement of Intention to hold a Mechanic's Lien shall be filed, Vendor, at Vendor's option, may compel the prosecution of an action for the foreclosure of such Mechanic's Lien by the lienor. If any such Statement of Intention to hold a Mechanic's Lien shall be filed and an action commenced to foreclose the lien, Purchaser, upon demand by Vendor, shall cause the lien to be released at Purchaser's expense by the filing of a written undertaking with a surety approved by the Court and obtaining an order from the Court releasing the property from such lien. Nothing in this instrument shall be deemed or construed to constitute consent to, or a request to any party for, the performance of any labor or services or the furnishing of any materials for the improvement, alteration or repairing of the Real Estate; nor as giving Purchaser the right or authority to contract for, authorize or permit the performance of any labor or services or the furnishing of any material that would permit the attaching of a valid mechanic's lien.

9. INDEMNIFICATION AND RELEASE

Regardless of whether or not separate, several, joint or concurrent liability may be imposed upon Vendor, Purchaser shall indemnify and hold harmless Vendor from and against all damages, claims and liability arising from or connected with Purchaser's control or use of the Real Estate, including, without limitation, any damage or injury to person or property. This indemnification shall not include any matter for which the Vendor is effectively protected against by insurance. If Vendor without fault, shall become a party to litigation commenced by or against Purchaser, then Purchaser shall indemnify and hold Vendor harmless. The indemnification provided by this paragraph shall include all legal costs and attorneys' fees incurred by Vendor in connection with any such claim, action or proceeding. Purchaser hereby releases Vendor from all liability for any accident, damage or injury caused to person or property on or about the Real Estate whether or not due to negligence on the part of Vendor and notwithstanding whether such acts or omissions be active or passive.

10. USE OF THE REAL ESTATE BY PURCHASER; VENDOR'S RIGHT OF INSPECTION; PURCHASER'S RESPONSIBILITY FOR ACCIDENTS

A. Use. The Real Estate may not be rented, leased or occupied by persons other than the Purchaser. None of the improvements now or hereafter located on the Real Estate shall be materially changed, remodeled, or altered without the prior written consent of Vendor. No changes, remodeling or alterations or additional improvements to the property shall be made which shall diminish the value of the property. No additional improvements shall be placed on the Real Estate without the prior written consent of Vendor. Purchaser, at Purchaser's expense, shall use the Real Estate and the improvements thereon carefully and shall keep the same in good repair. Purchaser shall not commit waste on the Real Estate and, with respect to occupancy and use of the Real Estate, shall comply with all laws, ordinances, and regulations of any governmental authority having jurisdiction thereof.

B. Vendor's Right of Inspection. Until the Purchase Price and all interest thereon is paid in full, Vendor from time to time and at reasonable times, peaceably may enter and inspect the Real Estate.

C. Purchaser's Responsibility for Accidents. Purchaser hereby assumes all risk and responsibility for accident, injury or damage to person and property arising from Purchaser's use and control of the Real Estate and the improvements thereon. Purchaser shall insure such risk by carrying standard liability insurance, in such amounts as are satisfactory to Vendor, insuring the Vendor's liability as well as the Purchaser's.

Upon failure of Purchaser to provide liability insurance as required under this Contract, Vendor, upon written notice to Purchaser, may obtain and maintain such liability insurance and add the costs thereof to the Contract Balance which shall bear interest at the rate set forth herein for the unpaid Contract Balance. The premiums shall be paid by the Purchaser with the next monthly payment. The obtaining of the liability insurance by the Vendor and adding the premiums to the unpaid Contract Balance shall not relieve the Purchaser of their default in providing the insurance coverage nor be construed as a waiver of the default by the Purchaser.

11. DEFAULT AND ACCELERATION

It is expressly agreed by Purchaser that time is of the essence of this Contract. Upon the occurrence of any Event of Default, as hereinafter defined, and at any time thereafter, the entire Contract Balance, and all accrued, unpaid interest thereon, shall, at the option of the Vendor, become immediately due and payable without any notice, presentment, demand, protest, notice of protest, or other notice or dishonor or demand of any kind, all of which are hereby expressly waived by Purchaser, and Vendor shall have the right to pursue immediately any and all remedies, legal or equitable, as are available under applicable law to collect such Contract Balance and accrued interest, to foreclose this Land Contract, and as may be necessary or appropriate to protect Vendor's interest under this Contract and in and to to Real Estate. The following shall each constitute an "Event of Default" for purposes of this Contract:

A. Default by Purchaser for a period of sixty days after written notice of the Purchaser's failure in the payment of (i) any installment of the Purchase Price when due under the terms of this Contract, (ii) any installment of real estate taxes on the Real Estate or assessment for a public improvement which by the terms of this Contract are payable by Purchaser, or (iii) any premium for insurance required by the terms of this Contract to be maintained by Purchaser;

B. Default, for a period of sixty days after written notice thereof is given to Purchaser, in the performance or observation of any other covenant or term of this Contract;

C. Lease or encumbrance of the Real Estate or any part thereof, other than as expressly permitted by this Contract, or the making of any levy, seizure or attachment thereof or thereon or a substantial, uninsured loss of any part of the Real Estate;

D. Purchaser (i) institutes or consents to any proceedings in insolvency or bankruptcy, or for the adjustment, liquidation, extension or composition or arrangement of debts or for any other relief under any bankruptcy or insolvency law or laws relating to the relief or reorganization of debtors, (ii) is adjudicated a bankrupt, files an answer admitting bankruptcy or insolvency or in any manner is adjudged insolvent, or (iii) makes an assignment for the benefit of creditors or admits in writing inability to pay debts as they become due;

E. Any part of Real Estate or all or a substantial part of the property or assets of Purchaser is placed in the hands of any receiver, trustee or other officers or representatives of any court, or Purchaser consents, agrees or acquiesces to the appointment of any such receiver or trustee;

F. Desertion or abandonment of the Real Estate, or any part thereof, by Purchaser;

G. Actual or threatened alteration, demolition or removal of any improvements which are a part of the Real Estate, except as expressly allowed by the terms of this Contract;

H. Sale, transfer, conveyance or other disposition of Purchaser's interest in this Contract or Purchaser's interest in the Real Estate, or any part thereof, without Vendor's prior written consent.

In the event Purchaser deserts or abandons the Real Estate or commits any other willful breach of this Contract which materially diminishes the security intended to be given to Vendor under and by virtue of this Contract, then, it is expressly agreed by Purchaser that, unless Purchaser shall have paid more than Thirteen Thousand Eight Hundred Dollars (\$13,800.00) of the Purchase Price, Vendor may, at Vendor's option, cancel this Contract and take possession of the Real Estate and remove Purchaser therefrom, or those holding or claiming under Purchaser without any demand and to the full extent permitted by applicable law. In the event of Vendor's cancellation upon such default by Purchaser, all rights and demands of Purchaser under this Contract and in and to the Real Estate shall cease and terminate and Purchaser shall have no further right, title or interest, legal or equitable, in and to the Real Estate and Vendor shall have the right to retain all amounts paid by Purchaser toward the Purchase Price as an agreed payment for Purchaser's possession of the Real Estate prior to such default. Such retention shall not bar Vendor's right to recover damages for unlawful detention of the Real Estate after default, for any failure to pay taxes or insurance, for failure to maintain the Real Estate at any time, for waste committed thereon or for any other damages suffered by Vendor, including reasonable attorneys' fees incurred by Vendor in enforcing any right hereunder or in removing any encumbrance on the Real Estate made or suffered by Purchaser.

All of Vendor's remedies shall be cumulative and not exclusive. Failure of Vendor to exercise any remedy at any time shall not operate as a waiver of the right of Vendor to exercise any remedy for the same or any subsequent default at any time thereafter.

12. ADDITIONAL COVENANTS AND REPRESENTATIONS OF VENDOR

Upon payment by Purchaser of the Purchase Price in full, with all interest accrued thereon, and the performance by Purchaser of all covenants and conditions which by the terms of this Contract are to be performed by Purchaser, Vendor agrees and covenants to convey the Real Estate to Purchaser by General Warranty Deed, subject only to easements and restrictions of record as of the date of this Contract; to the rights of persons in possession; to the lien of all taxes and assessments payable by Purchaser hereunder; any liens and encumbrances created by the Purchasers through their acts or their neglect or failure to act; and to any other encumbrances which, by the terms of this Contract, are to be paid by Purchaser.

13. GENERAL AGREEMENT OF PARTIES

All sums payable hereunder are payable with attorney fees, without relief from valuation or appraisal laws.

This Contract shall extend to and be binding upon the heirs, personal representatives, successors and assigns of the parties. When applicable, use of the singular form of any word also shall mean or apply to the plural. Any notices to be given hereunder shall be deemed sufficiently given when (a)

actually served on the person to be notified, or (b) placed in an envelope directed to the person to be notified at the following address and deposited in the United States mails by certified or registered mail, postage prepaid.

A. If to Vendor, at The Corning Company, 317 South Main Street, Crown Point, Indiana, 46307.

B. If to Purchaser, at 216 Marimar, Crown Point, Indiana.

Such addresses may be changed by either party by written advice as to the new address delivered to the other party as above provided.

Whenever consent is required of either party hereunder for the occurrence of any act, such consent shall not unreasonably be withheld.

14. RECORDING

This agreement may be recorded by Purchaser, at Purchaser's expense.

IN WITNESS WHEREOF, Vendor and Purchaser have executed this instrument on this 19th day of March, 1982.

Donald A. Stiff
DONALD A. STIFF

Jeanette Stiff
JEANETTE STIFF

VENDOR

Ronald J. Paulsin
RONALD J. PAULSIN

Cynthia A. Paulsin
CYNTHIA A. PAULSIN

John Paulsin
JOHN PAULSIN

Irene Paulsin
IRENE PAULSIN

PURCHASER

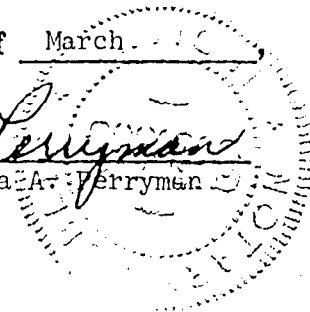
VENDOR'S ACKNOWLEDGMENT

STATE OF INDIANA, COUNTY OF LAKE, SS:

Before me, a Notary Public in and for said County and State, personally appeared Donald A. Stiff and Jeanette Stiff who acknowledged the execution of the foregoing Land Contract.

Witness my hand and Notarial Seal this 19th day of March, 1982.

Linda A. Perryman
Notary Public Linda A. Perryman



My Commission Expires: 3/12/84

County of Residence of Notary Public: Lake

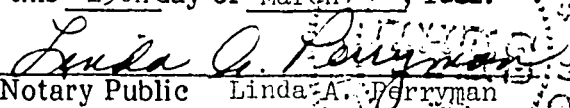
PURCHASER'S ACKNOWLEDGMENT

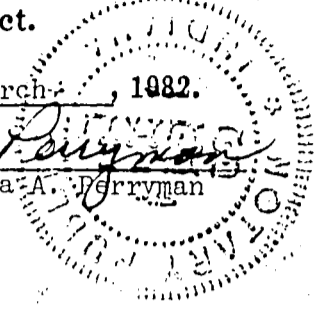
STATE OF INDIANA, COUNTY OF LAKE, SS:

Before me, a Notary Public in and for said County and State, personally

appeared Ronald J. Paulsin, Cynthia A. Paulsin, John Paulsin and Irene Paulsin who acknowledged the execution of the foregoing Land Contract.

Witness my hand and Notarial Seal this 19th day of March, 1982.


Notary Public Linda A. Perryman



My Commission Expires: 3/12/84

County of Residence of Notary Public: Lake

This instrument was prepared by Herman Barber, Attorney at Law.